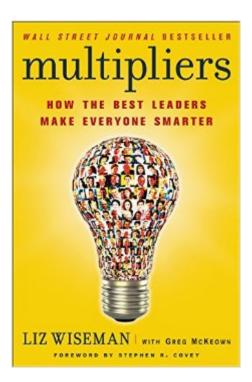
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# Multipliers: How The Best Leaders Make Everyone Smarter





## Synopsis

Wall Street Journal BestsellerA thought-provoking, accessible, and essential exploration of why some leaders (â œDiminishersâ •) drain capability and intelligence from their teams, while others (â œMultipliersâ •) amplify it to produce better results. Including a foreword by Stephen R. Covey, as well the five key disciplines that turn smart leaders into genius makers, Multipliers is a must-read for everyone from first-time managers to world leaders.

## **Book Information**

Hardcover: 288 pages Publisher: HarperBusiness; 1 edition (June 15, 2010) Language: English ISBN-10: 0061964395 ISBN-13: 978-0061964398 Product Dimensions: 6 x 1 x 9 inches Shipping Weight: 15.2 ounces (View shipping rates and policies) Average Customer Review: 4.5 out of 5 stars Â See all reviews (236 customer reviews) Best Sellers Rank: #6,449 in Books (See Top 100 in Books) #132 in Books > Business & Money > Management & Leadership > Management #161 in Books > Business & Money > Management & Leadership > Leadership

#### **Customer Reviews**

I've read dozens of business books and books about leadership; I have many years of experience as a manager and an MBA. But here's the thing... I do my best to get out of seminars on management/leadership classes and I'll do anything to avoid reading one more repetitious and unoriginal book about how to be a better manager or leader. So... how did I get to writing a review about: "Multipliers: How the Best Leaders Make Everyone Smarter"?I'm lucky enough to work for an employer who decided to get Liz Wiseman and Greg McKeown to give a bunch of their managers an accelerated one-day 'multipliers' talk based on their book (before it was published so I read it a few months later). As I've mentioned before I'm a skeptic. Most of this management stuff is repetitious BS and it's all about the authors/presenters talking about what made them the great managers and leaders that they are today. I didn't have much of a choice about attending and as I listened to Greg and Liz speak about their research and present raw unedited video clips about some of the multipliers they were writing about in their book something changed.They were offering practical advice about how to be not just a better leader but a better person. What's leadership about? It's not about about being better than everybody else on your team - it's about getting the most out of them. That's what this book is about. The examples are concrete and the advice and techniques are down to earth and useful to everyone from a parent to a C-level executive. There isn't a day that goes by when something from Multipliers doesn't influence what I do and how I lead.

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